

Gainesville Regional Utilities

Budget to Actual Comparison

For the Period Ended June 30, 2020



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**Gainesville Regional Utilities
Budget to Actual Comparison
For the Period Ended June 30, 2020**

Contents

Overview and Basis of Accounting	5
Management’s Discussion and Analysis	7
Financial Statements	
Budget to Actual Comparison – Combined System.....	12
Budget to Actual Comparison – Electric System.....	14
Budget to Actual Comparison – Water System.....	15
Budget to Actual Comparison – Wastewater System.....	16
Budget to Actual Comparison – Gas System.....	17
Budget to Actual Comparison – Telecommunications System.....	18

Overview and Basis of Accounting

Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended June 30, 2020

Overview

Gainesville Regional Utilities (GRU or the Utility) is a combined municipal utility system operating electric, water, wastewater, natural gas, and telecommunications (GRUCom) systems. GRU is a utility enterprise of the City of Gainesville, Florida (City) and is reported as an enterprise fund in the comprehensive annual financial report of the City.

We offer readers this analysis of the budget to actual activities of GRU for the period ended June 30, 2020.

Basis of Accounting

GRU is required to follow the provisions in the Second Amended and Restated Utilities System Revenue Bond Resolution (Resolution) adopted by the City on September 21, 2017. GRU's electric and gas accounts are maintained substantially in accordance with the Uniform System of Accounts of the Federal Energy Regulatory Commission (FERC), as required by the Resolution, and in conformity with accounting principles generally accepted in the United States of America using the accrual basis of accounting, including the application of regulatory accounting as described in Governmental Accounting Standards Board (GASB) Statement No. 62 - *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*.

GRU prepares its financial statements in accordance with GASB Statement No. 62, *paragraphs 476-500, Regulated Operations*, and records various regulatory assets and liabilities. For a government to report under GASB Statement No. 62, its rates must be designed to recover its costs of providing services, and the utility must be able to collect those rates from customers. If it were determined, whether due to regulatory action or competition, that these standards no longer applied, GRU could be required to expense its regulatory assets and liabilities. Management believes that GRU currently meets the criteria for continued application of GASB Statement No. 62, but will continue to evaluate significant changes in the regulatory and competitive environment to assess continuing applicability of the criteria.

Basis of Budgeting

The Resolution specifies the flow of funds from revenues and the requirements for the use of certain restricted and unrestricted assets. Under the Resolution, rates are designed to cover operation and maintenance expenses, rate stabilization, debt service requirements, utility plant improvement fund contributions and for any other lawful purpose. The flow of funds excludes depreciation expense and other noncash revenue and expense items. This method of rate setting results in costs being included in the determination of rates in different periods than when these costs are recognized for financial statement purposes. The effects of these differences are recognized in the determination of operating income in the period that they occur, in accordance with GRU's accounting policies.

All budgeted utility revenues based on unit sales, shown in this comparison, are based on seasonal forecasts provided by the Rates & Forecasting department. Fuel revenue and expense are also seasonalized based on projections by Forecasting. Other non-unit sales revenues, all expenses and use of net revenues are presented in a straight line methodology for this comparison.

Management's Discussion and Analysis

Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended June 30, 2020

Management's Discussion and Analysis

We offer readers of GRU's Budget to Actual Comparison this management's discussion and analysis of the budget variances of GRU for the period ended June 30, 2020. It should be read in conjunction with the Budget to Actual Comparison that follows this section.

Budget Highlights

Combined Systems

- The combined systems experienced a loss of \$13.3 million for the period ended June 30, 2020. When excluding budgeted transfers from rate stabilization of \$2 million, the combined systems incurred a loss of \$11.3 million.
- During March 2020, before COVID 19 began impacting the local economy, GRU proactively completed projections of potential revenue declines in the Electric, Water, Wastewater, and Gas systems. GRU is monitoring revenues, past due receivables, and cash collections closely during this extraordinary time.
- In addition, GRU executed an additional \$50 million line of credit that would be available if liquidity is reduced. At this time, GRU does not anticipate exercising this line of credit for COVID 19 financial impacts.
- As of June 30, 2020, total revenue reductions primarily applicable to COVID 19 were \$4.8 million versus projected reductions of \$3.7 million. Past due receivables have been increasing yet will be partially offset by extremely flexible payment plans. Any receivables not recovered will impact bad debt in either 2021 or 2022.
- GRU has incorporated its COVID 19 revenue reductions into its 2021 annual budget.
- GRU will continue to monitor the financial impacts of COVID 19 going forward.

Electric System

- Total sales through June 2020 were down approximately 6.8% to budget, with other electric sales down 11.4%, residential sales down 1.2% and non-residential sales down 2.8%
- Fuel adjustment revenue and corresponding fuel expenses are \$9.7 million or 17.2% below budget through the third quarter of fiscal year 2020. Lower than planned natural gas fuel costs is the primary contributing factor. Fuel revenues match fuel expenses as a pass-through to customers.

**Gainesville Regional Utilities
Budget to Actual Comparison
For the Period Ended June 30, 2020**

- Sales for resale were up through June by \$872,000 bolstered by sales to the City of Alachua and The Energy Authority (TEA).
- Other electric sales are running below budget through third quarter fiscal year 2020 by \$1.9 million due to lower rental lighting and street lighting revenue.
- Other revenue is under budget by \$1.6 million due to lower miscellaneous electric service revenue.
- Other income is coming in much higher than budget due to gain from the sale of investments and miscellaneous non-utility revenue. Gain from the sale of investments and miscellaneous non-utility revenue is not budgeted due to its unpredictable nature.
- Power production costs are greater than expected because of increased labor costs through June due to lower capital spending shifting costs to O&M.
- Transmission and distribution costs are coming in higher than budget through the third quarter due to greater labor related costs and higher contract/outside service costs.
- Administrative and general expenses are greater than budgeted through June. This is primarily due to increased insurance costs and utility expense.

Water System

- Total sales of water through June 2020 were less than 1.0% under budget.
- Other income is up through June due to recorded gains on the sale of investments.
- Transmission and distribution expenses are lower than budget due to lower contract/outside service costs and labor related costs through June.
- Treatment costs are 7.4% below budget due to lower labor related costs as well as lower chemical expenses such as chlorine, sterilizing agents and fluoride.
- Administrative and general expenses are coming in below budget through June due to lower labor related costs. Lower contract and professional services incurred through the period are also contributing to the favorable variance.

Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended June 30, 2020

Wastewater System

- Total wastewater sales of services came in below budget by 3.2% through the third quarter of the fiscal year due to decreases in both residential and non-residential sales.
- Other revenue is coming in higher than budget for the period due to connection charges coming in higher than planned.
- Treatment expenses are lower than budget through June due to lower electric service costs in addition to lower sludge disposal fees, professional costs and chemical costs during the period.
- Administrative and general expenses are coming in below budget through June due to lower labor related costs and lower contract and professional services incurred during the period.

Gas System

- Total sales of gas are down 13.7% through June when compared to budget. Residential sales are down through June leaving residential revenues 8.4% under budget. Non-residential gas sales were right at budget through June. This is in part due to the mild winter experienced this year. Gas is a winter peaking system that usually realizes the majority of its revenues before the warmer spring and summer months.
- Gas fuel adjustment revenues and purchased gas expense were \$2.3 million lower than budget due to lower natural gas prices.
- Other revenue is down due to lower turn-on fee revenue and other service fee revenues.
- Other income is coming in higher than budget for the period due to gains recorded on the sale of investments.
- Operation and maintenance expenses are higher than budget due to labor and labor related costs through June.
- Administrative and general expenses are coming in below budget through June due to lower labor costs combined with slightly lower contract and professional expenses and gas rebates.

**Gainesville Regional Utilities
Budget to Actual Comparison
For the Period Ended June 30, 2020**

Telecommunications System

- Total sales of services are down 1.5% due to tower leasing revenue coming in lower than budget through June.
- Other income is coming in higher than budget for the period due to gains recorded on the sale of investments and interest income higher than planned.
- Operation and maintenance expenses are below budget for the period due to voice mail maintenance cost and transport/telecommunication fee expenses being lower than planned through the third quarter.
- Administrative and general expenses are higher than budget due to higher labor related costs incurred during the first three quarters of the year.

Budget to Actual Statements

**Gainesville Regional Utilities
Combined Systems
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	<u>Budget</u>	<u>Actual</u>	<u>Actual Over/<Under> Budget</u>	<u>% Variance</u>	<u>FY20 Budget</u>	<u>YTD Actual as % of FY20 Budget</u>
REVENUES:						
Electric system:						
Sales of electricity	\$ 136,991,925	\$ 132,655,022	\$ (4,336,903)	(3.2)	\$ 193,645,861	68.5
Fuel adjustment	56,709,689	46,968,793	(9,740,896)	(17.2)	80,934,082	58.0
Sales for resale	1,834,707	2,706,338	871,631	47.5	2,604,638	103.9
Transfer from/(to) rate stabilization	(1,881,081)	(1,881,081)	-	-	(2,508,108)	75.0
Other revenue	4,694,886	3,142,037	(1,552,849)	(33.1)	6,259,848	50.2
Other income	427,969	2,234,226	1,806,257	422.1	570,625	391.5
Build America Bonds	2,120,555	2,127,338	6,783	0.3	2,827,407	75.2
Total electric system revenues	200,898,650	187,952,673	(12,945,977)	(6.4)	284,334,353	66.1
Water system:						
Sales of water	26,669,770	26,429,258	(240,512)	(0.9)	35,860,839	73.7
Transfer from/(to) rate stabilization	(1,794,584)	(1,794,584)	-	-	(2,392,779)	75.0
Other revenue	2,415,000	2,434,529	19,529	0.8	3,220,000	75.6
Other income	325,344	515,880	190,536	58.6	433,792	118.9
Build America Bonds	600,961	602,883	1,922	0.3	801,281	75.2
Total water system revenues	28,216,491	28,187,966	(28,525)	(0.1)	37,923,133	74.3
Wastewater system:						
Sales of wastewater	31,277,238	30,291,014	(986,224)	(3.2)	41,655,149	72.7
Transfer from/(to) rate stabilization	(958,317)	(958,317)	-	-	(1,277,756)	75.0
Other revenue	3,767,600	4,915,184	1,147,584	30.5	5,023,466	97.8
Other income	213,869	435,413	221,544	103.6	285,158	152.7
Build America Bonds	687,938	690,139	2,201	0.3	917,251	75.2
Total wastewater system revenues	34,988,328	35,373,433	385,105	1.1	46,603,268	75.9
Gas system:						
Sales of gas	12,645,289	12,168,887	(476,402)	(3.8)	15,767,699	77.2
Fuel adjustment	7,337,197	5,071,758	(2,265,439)	(30.9)	8,601,893	59.0
Transfer from/(to) rate stabilization	486,307	486,307	-	-	648,409	75.0
Other revenue	1,318,657	282,483	(1,036,174)	(78.6)	1,758,209	16.1
Other income	89,844	283,642	193,798	215.7	119,792	236.8
Build America Bonds	444,400	445,821	1,421	0.3	592,533	75.2
Total gas system revenues	22,321,694	18,738,898	(3,582,796)	(16.1)	27,488,535	68.2
Telecommunications system:						
Sales of services	8,510,740	8,383,213	(127,527)	(1.5)	11,347,652	73.9
Transfer from/(to) rate stabilization	2,186,195	2,186,195	-	-	2,914,927	75.0
Other revenue	26,250	32,558	6,308	24.0	35,000	93.0
Other income	6,645	77,803	71,158	1,070.9	8,860	878.1
Total telecommunications system revenues	10,729,830	10,679,769	(50,061)	(0.5)	14,306,439	74.7
TOTAL REVENUES	297,154,993	280,932,739	(16,222,254)	(5.5)	410,655,728	68.4

**Gainesville Regional Utilities
Combined Systems
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	<u>Budget</u>	<u>Actual</u>	<u>Actual Over<Under> Budget</u>	<u>% Variance</u>	<u>FY20 Budget</u>	<u>YTD Actual as % of FY20 Budget</u>
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Electric system:						
Fuel expenses	56,709,689	46,968,793	(9,740,896)	(17.2)	80,934,082	58.0
Operation and maintenance	46,848,204	53,297,562	6,449,358	13.8	62,464,272	85.3
Administrative and general	15,808,544	16,966,140	1,157,596	7.3	21,078,058	80.5
Total Electric System Expenses	119,366,437	117,232,495	(2,133,942)	(1.8)	164,476,412	71.3
Water system:						
Operation and maintenance	9,012,477	8,011,528	(1,000,949)	(11.1)	12,016,636	66.7
Administrative and general	4,921,641	4,234,004	(687,637)	(14.0)	6,562,188	64.5
Total Water System Expenses	13,934,118	12,245,532	(1,688,586)	(12.1)	18,578,824	65.9
Wastewater system:						
Operation and maintenance	11,398,486	10,307,783	(1,090,703)	(9.6)	15,197,981	67.8
Administrative and general	5,572,874	4,664,403	(908,471)	(16.3)	7,430,499	62.8
Total Wastewater System Expenses	16,971,360	14,972,186	(1,999,174)	(11.8)	22,628,480	66.2
Gas system:						
Fuel expense and purchased gas	7,337,197	5,071,758	(2,265,439)	(30.9)	8,601,893	59.0
Operation and maintenance	1,231,625	1,953,972	722,347	58.6	1,642,166	119.0
Administrative and general	2,967,598	2,156,334	(811,264)	(27.3)	3,956,797	54.5
Total Gas System Expenses	11,536,420	9,182,064	(2,354,356)	(20.4)	14,200,856	64.7
Telecommunications system:						
Operation and maintenance	6,545,083	5,289,679	(1,255,404)	(19.2)	8,726,777	60.6
Administrative and general	591,215	949,363	358,148	60.6	788,287	120.4
Total Telecommunications System Expenses	7,136,298	6,239,042	(897,256)	(12.6)	9,515,064	65.6
TOTAL EXPENSES	168,944,633	159,871,319	(9,073,314)	(5.4)	229,399,636	69.7
NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION:						
Total electric system	81,532,213	70,720,178	(10,812,035)	(13.3)	119,857,941	59.0
Total water system	14,282,373	15,942,434	1,660,061	11.6	19,344,309	82.4
Total wastewater system	18,016,968	20,401,247	2,384,279	13.2	23,974,788	85.1
Total gas system	10,785,274	9,556,834	(1,228,440)	(11.4)	13,287,679	71.9
Total telecommunications system	3,593,532	4,440,727	847,195	23.6	4,791,375	92.7
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	128,210,360	121,061,420	(7,148,940)	(5.6)	181,256,092	66.8
LESS:						
Debt service	74,335,367	72,728,930	(1,606,437)	(2.2)	99,113,821	73.4
UPIF contributions	32,892,953	32,892,953	-	-	43,857,271	75.0
Transfer to City of Gainesville General Fund	28,713,750	28,713,750	-	-	38,285,000	75.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ (7,731,710)	\$ (13,274,213)	\$ (5,542,503)	71.7	\$ -	-

**Gainesville Regional Utilities
Electric System
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	<u>Budget</u>	<u>Actual</u>	<u>Actual Over/<Under> Budget</u>	<u>% Variance</u>	<u>FY20 Budget</u>	<u>YTD Actual as % of FY20 Budget</u>
REVENUES:						
Residential	\$ 53,085,904	\$ 52,452,841	\$ (633,063)	(1.2)	\$ 77,400,495	67.8
Non-residential	64,336,285	62,539,725	(1,796,560)	(2.8)	89,858,911	69.6
Fuel adjustment	56,709,689	46,968,793	(9,740,896)	(17.2)	80,934,082	58.0
Sales for resale	1,834,707	2,706,338	871,631	47.5	2,604,638	103.9
Utility surcharge	3,149,531	3,109,053	(40,478)	(1.3)	4,492,848	69.2
Other electric sales	16,420,205	14,553,403	(1,866,802)	(11.4)	21,893,607	66.5
Total Sales of Electricity	195,536,321	182,330,153	(13,206,168)	(6.8)	277,184,581	65.8
Transfer from/(to) rate stabilization	(1,881,081)	(1,881,081)	-	-	(2,508,108)	75.0
Other revenue	4,694,886	3,142,037	(1,552,849)	(33.1)	6,259,848	50.2
Other income	427,969	2,234,226	1,806,257	422.1	570,625	391.5
Build America Bonds	2,120,555	2,127,338	6,783	0.3	2,827,407	75.2
Total Revenues	200,898,650	187,952,673	(12,945,977)	(6.4)	284,334,353	66.1
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Fuel expenses	56,709,689	46,968,793	(9,740,896)	(17.2)	80,934,082	58.0
Power production	34,979,684	36,455,370	1,475,686	4.2	46,639,579	78.2
Transmission and distribution	11,868,520	16,842,192	4,973,672	41.9	15,824,693	106.4
Administrative and general	15,808,544	16,966,140	1,157,596	7.3	21,078,058	80.5
Total Operation, Maintenance and Administrative Expenses	119,366,437	117,232,495	(2,133,942)	(1.8)	164,476,412	71.3
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	81,532,213	70,720,178	(10,812,035)	(13.3)	119,857,941	59.00
LESS:						
Debt service	57,197,024	55,994,646	(1,202,378)	(2.1)	76,262,698	73.4
UPIF contributions	15,884,531	15,884,531	-	-	21,179,375	75.0
Transfer to City of Gainesville General Fund	16,811,901	16,811,901	-	-	22,415,868	75.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ (8,361,243)	\$ (17,970,900)	\$ (9,609,657)	114.9	\$ -	-

**Gainesville Regional Utilities
Water System
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	<u>Budget</u>	<u>Actual</u>	<u>Actual Over/<Under> Budget</u>	<u>% Variance</u>	<u>FY20 Budget</u>	<u>YTD Actual as % of FY20 Budget</u>
REVENUES:						
Residential	\$ 16,540,363	\$ 16,311,033	\$ (229,330)	(1.4)	\$ 22,132,905	73.7
Non-residential	8,192,696	8,136,564	(56,132)	(0.7)	11,129,717	73.1
Utility surcharge	1,936,711	1,981,661	44,950	2.3	2,598,217	76.3
Total Sales of Water	26,669,770	26,429,258	(240,512)	(0.9)	35,860,839	73.7
Transfer from/(to) rate stabilization	(1,794,584)	(1,794,584)	-	-	(2,392,779)	75.0
Other revenue	2,415,000	2,434,529	19,529	0.8	3,220,000	75.6
Other income	325,344	515,880	190,536	58.6	433,792	118.9
Build America Bonds	600,961	602,883	1,922	0.3	801,281	75.2
Total Revenues	28,216,491	28,187,966	(28,525)	(0.1)	37,923,133	74.3
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Transmission and distribution	2,831,475	2,290,018	(541,457)	(19.1)	3,775,300	60.7
Treatment	6,181,002	5,721,510	(459,492)	(7.4)	8,241,336	69.4
Administrative and general	4,921,641	4,234,004	(687,637)	(14.0)	6,562,188	64.5
Total Operation, Maintenance and Administrative Expenses	13,934,118	12,245,532	(1,688,586)	(12.1)	18,578,824	65.9
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	14,282,373	15,942,434	1,660,061	11.6	19,344,309	82.4
LESS:						
Debt service	5,395,497	5,290,023	(105,474)	(2.0)	7,193,996	73.5
UPIF contributions	5,095,681	5,095,681	-	-	6,794,242	75.0
Transfer to City of Gainesville General Fund	4,017,053	4,017,053	-	-	5,356,071	75.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ (225,858)	\$ 1,539,677	\$ 1,765,535	(781.7)	\$ -	-

**Gainesville Regional Utilities
Wastewater System
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	<u>Budget</u>	<u>Actual</u>	<u>Actual Over/<Under> Budget</u>	<u>% Variance</u>	<u>FY20 Budget</u>	<u>YTD Actual as % of FY20 Budget</u>
REVENUES:						
Residential	\$ 20,946,333	\$ 20,515,598	\$ (430,735)	(2.1)	\$ 27,744,223	73.9
Non-residential	8,115,506	7,540,005	(575,501)	(7.1)	10,960,679	68.8
Utility surcharge	2,215,399	2,235,411	20,012	0.9	2,950,247	75.8
Total Sales of Services	31,277,238	30,291,014	(986,224)	(3.2)	41,655,149	72.7
Transfer from/(to) rate stabilization	(958,317)	(958,317)	-	-	(1,277,756)	75.0
Other revenue	3,767,600	4,915,184	1,147,584	30.5	5,023,466	97.8
Other income	213,869	435,413	221,544	103.6	285,158	152.7
Build America Bonds	687,938	690,139	2,201	0.3	917,251	75.2
Total Revenues	34,988,328	35,373,433	385,105	1.1	46,603,268	75.9
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Collection	3,759,046	3,628,032	(131,014)	(3.5)	5,012,061	72.4
Treatment	7,639,440	6,679,751	(959,689)	(12.6)	10,185,920	65.6
Administrative and general	5,572,874	4,664,403	(908,471)	(16.3)	7,430,499	62.8
Total Operation, Maintenance and Administrative Expenses	16,971,360	14,972,186	(1,999,174)	(11.8)	22,628,480	66.2
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	18,016,968	20,401,247	2,384,279	13.2	23,974,788	85.1
LESS:						
Debt service	6,578,025	6,451,468	(126,557)	(1.9)	8,770,700	73.6
UPIF contributions	6,257,562	6,257,562	-	-	8,343,416	75.0
Transfer to City of Gainesville General Fund	5,145,504	5,145,504	-	-	6,860,672	75.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ 35,877	\$ 2,546,713	\$ 2,510,836	6,998.5	\$ -	-

**Gainesville Regional Utilities
Gas System
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	<u>Budget</u>	<u>Actual</u>	<u>Actual Over/<Under> Budget</u>	<u>% Variance</u>	<u>FY20 Budget</u>	<u>YTD Actual as % of FY20 Budget</u>
REVENUES:						
Residential	\$ 7,106,600	\$ 6,511,676	\$ (594,924)	(8.4)	\$ 8,647,919	75.3
Non-residential	4,200,773	4,206,865	6,092	0.1	5,374,582	78.3
Fuel adjustment	7,337,197	5,071,758	(2,265,439)	(30.9)	8,601,893	59.0
Utility surcharge	401,929	437,768	35,839	8.9	497,215	88.0
Other gas sales	935,987	1,012,578	76,591	8.2	1,247,983	81.1
Total Sales of Gas	19,982,486	17,240,645	(2,741,841)	(13.7)	24,369,592	70.7
Transfer from/(to) rate stabilization	486,307	486,307	-	-	648,409	75.0
Other revenue	1,318,657	282,483	(1,036,174)	(78.6)	1,758,209	16.1
Other income	89,844	283,642	193,798	215.7	119,792	236.8
Build America Bonds	444,400	445,821	1,421	0.3	592,533	75.2
Total Revenues	22,321,694	18,738,898	(3,582,796)	(16.1)	27,488,535	68.2
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Fuel expense - purchased gas	7,337,197	5,071,758	(2,265,439)	(30.9)	8,601,893	59.0
Operation and maintenance	1,231,625	1,953,972	722,347	58.6	1,642,166	119.0
Administrative and general	2,967,598	2,156,334	(811,264)	(27.3)	3,956,797	54.5
Total Operation, Maintenance and Administrative Expenses	11,536,420	9,182,064	(2,354,356)	(20.4)	14,200,856	64.7
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	10,785,274	9,556,834	(1,228,440)	(11.4)	13,287,679	71.9
LESS:						
Debt service	3,129,497	3,091,091	(38,406)	(1.2)	4,172,663	74.1
UPIF contributions	4,987,097	4,987,097	-	-	6,649,462	75.0
Transfer to City of Gainesville General Fund	1,849,166	1,849,166	-	-	2,465,554	75.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ 819,514	\$ (370,520)	\$ (1,190,034)	(145.2)	\$ -	-

**Gainesville Regional Utilities
Telecommunications System
Budget to Actual Comparison
For the Period Ended June 30, 2020**

	Budget	Actual	Actual Over/<Under> Budget	% Variance	FY20 Budget	YTD Actual as % of FY20 Budget
REVENUES:						
Telecommunications	5,807,934	\$ 5,870,026	\$ 62,092	1.1	\$ 7,743,912	75.8
Trunking radio	1,332,680	1,270,873	(61,807)	(4.6)	1,776,906	71.5
Tower leasing	1,370,126	1,242,314	(127,812)	(9.3)	1,826,834	68.0
Other sales	-	-	-	-	-	-
Total Sales of Services	8,510,740	8,383,213	(127,527)	(1.5)	11,347,652	73.9
Transfer from/(to) rate stabilization	2,186,195	2,186,195	-	-	2,914,927	75.0
Other revenue	26,250	32,558	6,308	24.0	35,000	93.0
Other income	6,645	77,803	71,158	1,070.9	8,860	878.1
Total Revenues	10,729,830	10,679,769	(50,061)	(0.5)	14,306,439	74.7
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Operation and maintenance	6,545,083	5,289,679	(1,255,404)	(19.2)	8,726,777	60.6
Administrative and general	591,215	949,363	358,148	60.6	788,287	120.4
Total Operation, Maintenance and Administrative Expenses	7,136,298	6,239,042	(897,256)	(12.6)	9,515,064	65.6
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	3,593,532	4,440,727	847,195	23.6	4,791,375	92.7
LESS:						
Debt service	2,035,324	1,901,702	(133,622)	(6.6)	2,713,764	70.1
UPIF contributions	668,082	668,082	-	-	890,776	75.0
Transfer to City of Gainesville General Fund	890,126	890,126	-	-	1,186,835	75.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ -	\$ 980,817	\$ 980,817	-	\$ -	-